# Your "Rock Solid" Realtors

**Lafayette's Prudential Team** presents:



\$799,000 327 El Toyonal

Darling Orinda home with updated kitchen and threee bedrooms and two bathrooms. Large Master bedroom with new bathroom and spacious backyard with lawn and patio. Please call Jim Colhoun at **925 200-2795** for more information

### \$ 939,000 2822 Filbert

Beautiful Northgate rancher. 2123 sq. ft with a 700 sq. ft sun room. Top rated schools. **Call Jennifer Griessel at** 925 382-7484 for more information.

### \$2,925,000 212 Camino Sobrante

Elegantly Romantic Mediterranean Style home, in Orinda's premier Country Club location. . Call Debra Trevarthen 381-0325

See Virtual Tour at: www.212caminoSobrante.com

### \$ 999,000 1004 Wickham Drive

Great single-level 4 Bdr home in desireable St. Marys Garden neighborhhood. Recent updating with travertine tile floors and slab granite kitchen counters. Ideal backyard features pool & spacious lawns. Just steps from Moraga Trail! **Contact Jim Colhoun** at 925 962-6101 for more information or a private showing.

# \$889,000

3256 Sugarberry Lane Gorgeous Woodland's Rancher captures the essence of Walnut Creek. 4 bedrooms, 2.5 baths completely remodeled. Granite counters, hardwood flooring, huge yard with pool, lush landscaping and lawn. No rear neighbors. Call Lisa Hoctor at 925 698-5752 for more information.

# **Prudential**

**California Realty** 

**925-**283-7000

Your Professional Lamorinda Team is located at:

999 Oak Hill Road Lafayette



Broker Associate

Dic grew up in Contra Costa County graduating from Pleasant Hill High School. Further education was obtained at California State University at Hayward.

Dic entered the Real Estate profession in 1987 and at one point was part owner of his own office for six years. He has stayed abreast of the changes in the real estate market by being involved in local Contra Costa Board of Realtors as a member of the Ethics/Grievance Committee, a CCAR Association Director, and a CAR State Director serving on various state committees.

Dic says that his philosophy for real estate sales is "to Sell Relationships, not just property" through

Dic Pratt

925-586-6889

dic.pratt@prurealty.com

## Lamorinda Weekly is an independent publication, produced by and for the residents of Lafayette, Moraga, and Orinda, CA

Lamorinda Weekly, P.O. Box 6133, Moraga, CA 94570-6133 Phone: 925-377-0977; Fax: 1-800-690-8136; email: info@lamorindaweekly.com

We're a community newspaper, and we welcome your input:

Letters to the editor (max 350 words): letters@lamorindaweekly.com Sport events/stories/pictures: sportsdesk@lamorindaweekly.cpm Art, theater, community events: calendar@lamorindaweekly.com Business news or business press releases: business@lamorindaweekly.com School stories/events: schooldesk@lamorindaweeklv.com General interest stories: storydesk@lamorindaweekly.com

Publisher: Andy Scheck; andy@lamorindaweekly.com, phone 925-330-7916 Associate Publisher: Wendy Wuerth-Scheck; wendy@lamorindaweekly.com Lee Borrowman; lee@lamorindaweekly.com Editor: Wendy Wuerth-Scheck; 925-377-0977, wendy@lamorindaweekly.com Advertising:

25,500 printed copies; 24,000 mailed to homes and businesses in Lamorinda. 1,400 delivered to pick up locations. Layout Andy Scheck, Moraga. Printed in California

Staff Writers

JV LUCAS PAVING

QUALITY • INTEGRITY • EXPERT WORKMANSHIP

THIRD GENERATION PAVING COMPANY

Tennis & Sports Courts

Driveways

Private Roads

Parking Lots

Subdivisions

Seal Coating

Jennifer Wake; jennifer@lamorindaweekly.com Sophie Braccini; sophie@lamorindaweekly.com Cathy Tyson; cathy@lamorindaweekly.com Andrea A. Firth; andrea@lamorindaweekly.com Jean Follmer; jean@lamorindaweekly.com Contributing Writers: Linda U. Foley, Conrad Bassett, Susie Iventosch, Mikaela Cowles, Guy Dotan, Alex Crook Sports Editor: Robin Schoettler Fox

Wednesday, January 7, 2009

Photos: Tod Fierner, Doug Kohen, Jordon Fong Robert Johnson, Sheryl Cardiff

Call

now for

Winter

rates!

Lic # 19556

## **Dic Pratt**

service and sincerity.

It's nice to be important, but it's more important to be nice.

\$620,000

\$91,500

\$4,000,000



# **Timely Planning Tips for Retirees** By Lynn Ballou, CFP, EA

ICAS PAVING, INC.

RESIDENTIAL + COMMERCIAL

Tt's so great to live and work in a community that embraces citizens of all ages. Those of you who have made Lamorinda your home during your retirement years give a lot of time, value and support us all. As we begin this new year with much hope for an improved economy, I'd like to focus on some financial planning strategies for our

community's retirees.

NO RMD IS REQUIRED FOR 2009: This may be "old" news to some of you, and it's not quite the holiday present we had asked for, but just last month, legislation was passed that put into law the complete suspension for 2009 of any formerly REQUIRED MINIMUM DISTRIBUTION (RMD) from your IRA. We had hoped for this relief in 2008, when it would have been its most helpful. As you may know, RMD's are based on the prior year's ending balancing in your IRA account(s). 2008's required distributions were enormous compared to the actual value in the accounts late in 2008, because account values were still comparatively very high at the end of 2007. However, we'll take what we can get!

2) TAKE SOCIAL SECU-RITY AT AGE 62, THEN GIVE IT BACK AT AGE 65!: In a way, I hesitate to bring this up here, because the discussion on this point could take an entire pamphlet --- but, did you know that you can take your social security at age 62 and then give it back at a later age, say age 65, for a reset at the higher amount? Currently you are not required to give the government any interest, just the principal when you participate in this program. And since

many of us pay tax on 85% of our Social Security Income, your return of all of it could result in a big deduction in the year you return the funds and reset – another interesting planning opportunity if you need a deduction in a certain year. You can tackle this issue with the help of the government using their Form 521, available online at socialsecurity.gov. Be sure to enlist the assistance of your tax and financial advisors when planning for this --- there is a lot to think about before going down this road --- but a great planning idea for many!

3) TAX LOSS HARVEST-**ING:** I bet I included this in about half of my columns last year! But now, retirees especially, you need to think strategy: if you did as suggested, and booked as many sensible losses as you could last year, this year it will be important to begin offsetting those carry forward losses in excess of gains taken in 2008 with gains you may still have on your investment books. Many of you have been very patient longterm investors and have, despite the recent markets, some decent gains --- maybe particularly so in some concentrated positions. So, this is the year to thinkg about beginning to unwind some of those positions while using your harvested tax losses as shelter. I strongly recommend working with your tax and investment advisors on this before commencing! Ugly issues such as alternative minimum tax (AMT) need to be thought through before vou start.

4) TO RMD OR NOT TO RMD: Most of the financial planning software that's out there uses the assumption that you will spend all your after tax assets first, and then move on to your tax deferred or pretax assets next. Is that a good assumption? Not always! Wasting the -0- or even 15% (and in some cases the 25 or 28%) brackets can often bite you later on when RMD's or your simple income needs cause you to pull so much out of your IRAs later in life that you lose much more to taxes than you had planned on, thus lowering your retirement assets and potential estate to heirs significantly. So, even though as we saw in #1 above you CAN suspend your RMD for the year, it may not be a good idea to do so --- at least not completely. WHICH ASSETS DO I

SPEND WHEN AND IN WHAT **ORDER?** With or without the new

Lynn Ballou is a Certified Financial Planner (CFP) and co-owner of Ballou Plum Wealth Advisors, LLC, a Registered Investment Advisory (RIA) firm in Lafayette. Lynn is also a Registered Principal and Branch Manager with LPL Financial (LPL). As such, she is required by securities regulations to add the following information to this column: The opinions voiced in this material are for general information only and not intended to provide specific advice or recommendation for any individual. Securities offered through LPL Financial, member FINRA/SIPC. Reach Lynn Ballou at lynn@ballouplum.com

925-283-8027

legislation suspending RMD's for 2009, this is the question that should be forefront on your mind as you plan for retirement, and all the years you are in retirement. Sometimes it's a simple solution --- especially if all your assets and income are going to be coming from tax deferred plans. But many retirees have multiple sources of net worth: income from real estate, the potential of net worth freed up from selling their home and buying one that is less expensive, an investment portfolio that was either saved on their own or perhaps inherited from family, as well as increasingly what we are seeing in our own practice: the desire to work part-time as retirees phase into complete retirement. There is both math and art to determining which assets should be tapped into and in what order. The answers may surprise you! Frequently, multiple assets should be used simultaneously through several periods to provide you with your retirement income. Your goal is to maximize the their life expectancy of all assets by minimizing the tax impact and maximizing each asset's potential --all this while evaluating which assets make you happy to own, which might be too big a burden, and which need to be reconfigured to provide you with retirement income and the preservation of the lifestyle you are creating for yourselves.

So, what have we learned here --- ah --- if you thought that retirement was going to be entirely carefree and easy, HAH! You have simply segued to a whole new set of issues and responsibilities! That said, this is the perfect time of year to take stock of your situation and the many opportunities you have. As you are getting ready to prepare your 2008 tax return, I recommend that you focus not just on what happened last year, but most importantly on great strategies to put in place for a rewarding 2009.

HAPPY NEW YEAR AND HAPPY PLANNING!

# Lamorinda Home Sales continued



**LAFAYETTE** Last reported: 8 LOWEST AMOUNT: **HIGHEST AMOUNT:** 

**MORAGA** Last reported: 2

LOWEST AMOUNT: \$787,000 **HIGHEST AMOUNT:** \$820,000

**ORINDA** Last reported: 7 LOWEST AMOUNT:

HIGHEST AMOUNT: \$1,300,000 Home sales are compiled by Cal REsource, an Oakland real estate information weeks after such recording. This information is obtained from public county

company. Sale prices are computed from the county transfer tax information records and is provided to us by California REsource. shown on the deeds that record at close of escrow and are published five to eight Neither Cal REsource nor this publication are liable for errors or omissions.

696 Glenside Drive, \$650,000, 3 Bdrms, 2186 SqFt, 1948 YrBlt, 12-3-08 3087 Gloria Terrace, \$626,000, 5 Bdrms, 2332 SqFt, 1965 YrBlt, 12-10-08 3672 Hastings Court, \$2,139,000, 6 Bdrms, 3896 SqFt, 1957 YrBlt, 12-9-08 3323 Johnson Road, \$4,000,000, 8625 SqFt, 1988 YrBlt, 11-26-08 3687 Nordstrom Lane, \$1,390,000, 3 Bdrms, 2021 SqFt, 1957 YrBlt, 12-11-08 5 Maloyan Lane, \$1,640,000, 3 Bdrms, 3675 SqFt, 1983 YrBlt, 12-2-08

1111 Oak Hill Road, \$775,000, 5 Bdrms, 2048 SqFt, 1933 YrBlt, 12-5-08 1165 Sierra Vista Way, \$620,000, 3 Bdrms, 1368 SqFt, 1955 YrBlt, 12-1-08

123 Alta Mesa Court, \$787,000, 3 Bdrms, 1954 SqFt, 1974 YrBlt, 12-5-08 1101 Larch Avenue, \$820,000, 4 Bdrms, 1745 SqFt, 1960 YrBlt, 12-10-08

# **ORINDA**

20 Crescent Drive, \$775,000, 3 Bdrms, 1725 SqFt, 1950 YrBlt, 12-11-08

31 Descanso Drive, \$1,226,000, 4 Bdrms, 2472 SqFt, 1960 YrBlt, 12-9-08 11 Knickerbocker Lane, \$91,500, 3 Bdrms, 1432 SqFt, 1977 YrBlt, 12-4-08

3 Muth Drive, \$1,040,000, 3 Bdrms, 1437 SqFt, 1956 YrBlt, 12-10-08

20 Muth Drive, \$863,500, 4 Bdrms, 1942 SqFt, 1960 YrBlt, 11-26-08

655 Tahos Road, \$770,000, 4 Bdrms, 1155 SqFt, 1968 YrBlt, 12-11-08

217 Village Gate Road, \$1,300,000, 3 Bdrms, 1436 SqFt, 1979 YrBlt, 12-2-08

# SB Painting RESIDENTIAL & COMMERCIAL



**Exterior** / Interior

Exceptional prep. work **Fully insured and bonded** 

MVCRemodeling.com



'RESIDING AND SERVING LAMORINDA'

# RESIDENTIAL REMODELING

- ▼ Baths
- ✓ Kitchens
- ✓ Room Additions
- ▼ Finish Carpentry
- ✓ Repairs dry rot, water
- 925.631.1055



# OPTIMUM ACCOUNTING Monica Casale Owner/Bookkeepe

### Are you getting the most out of Quickbooks? Would you like to learn more? QuickBooks Training & Accounting Evaluation Available

We evokide any or all of the following services: # Full Charge Brokkeeping # Only A, P or A, R # Payroll processing # Financial Statements

\* Account reconciliation \* Year and reporting \* Accounting system setup/cleanup \* On/Off-site

24 Marston Road # Orinda, CA 94563 Office:415.376.4517@Fax/925.254.3178@optimum

# Cabinet Modifications



With over 25 years fulfilling custom needs, we can alter or modify most cabinetry, while still utilizing your existing cabinetry for:

- Large Screen, HD/Plasma TV's • Oversized, built-in Refrigerators
- Redesigns/Alterations

Thinking about home, office, entertainment, custom cabinetry, shelving, crown mouldings, baseboards, new doors or mantels? We can help there, too! Licensed Cabinet & Millwork Contractor #598395

Paul Kephart Master Craftsman 925.827.1093 www.TheCabinetMd.com

# **UPHOLSTERY SPECIALIST**

# REFINISHING AND RESTORATION

• Slipcovers • Pillows • Window Cushions

• Custom Upholstery • Design Consulting Marine - Commercial - Residential Pickup & Delivery Available • Free Estimates By Phone





(925) 962-0579