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The Grab Bag Column

A potpourri of planning ideas for you to use By Lynn Ballou, CFP(r)



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As you are coming back from summer fun, cleaning the sunscreen off your car seats and shaking out the sand from the beach bag, I'd like to present you with a few non associated, but nonetheless important planning ideas to think about as we enter the fall months. None of these topics warrant their own column, but they are individually worth your consideration.

- 1) Oops! We refinanced again and have no idea what the house title reads! Are you one of many Americans who refinanced their mortgage recently? Be sure your home is still titled the way it should be! Sometimes in the process of retitling, your home is taken out of your Living Trust, for example. This could be disastrous to your estate plan if something happens to you. So, dig out your paperwork now and review how your home or other real estate's title is listed. If it's not right, clean up the titling to reflect your estate planning needs and design.
- 2) Umbrella Insurance do you have enough? So for a super fun Friday date night with your sweetie, drag out your casualty insurance declaration pages and see how that insurance plan is working! Ok find a weekday to do it, but don't put this off. With real estate prices recovering, your investments regrouping and assets in general going up in value, you might find that your liability protection isn't covering your "ass"ets get it? So get your "ass"ets in gear and get this part of your insurance portfolio increased! Again, don't wait for an uh-oh moment do it now! Umbrella liability insurance is inexpensive for the coverage it provides.
- 3) Capital Gains and the Stealth Year: Barring a year-end market melt-down, it's very likely that your investment portfolio will once again be back to distributing noteworthy capital gains at the year-end. Not only has this been a great year for many portfolios, but numerous investment managers have burned through their booked capital losses and have nothing left to shelter your gains. So a perfect storm is brewing this year: tax rates have gone up and your year-end capital gain pass throughs probably will be up as well. Get on top of these numbers and meet with your tax advisor before year-end to see if you should increase your estimated taxes.
- 4) The dreaded "b" word: BUDGET! Year-end expenses tug at us from all directions. We've got kids going back to school, home and yard work that needs our attention, and much more. It's so easy to blow your budget without a thought. So before you get into holiday spending (a REAL budget test!), get a handle on your year to date spending by reviewing where the money has gone (by category) and thinking about how that compares to what you should have spent. If you are living below your means, you have my standing ovation! For the rest of us, it's time to get real: cut back now, get ready for a reasonable holiday season that doesn't break the bank and start you in the hole financially in 2014. Being fiscally prudent is always a fashion forward idea and you still have time before year-end to add that style to your fiscal wardrobe.
- 5) Dust off your retirement plans and see if you are on track! At a recent conference I attended, one speaker noted that it's really not "retirement planning" anymore. It's really longevity planning. Why? Because we are living longer and longer and need now more than ever before in history to be more and more focused on making sure we don't run out of assets before we run out of life. Whether you meet with your own advisor to do this review or take advantage of the many free programs online that help you see how you are doing, don't procrastinate. The sooner you get a handle on the realty of your own plans, the better.

Something that DOES warrant at least a full column is a review of the Affordable Care Act and the California Health Insurance Exchange. Trust me, this topic is not for sissies! Insurance agents are in training as I write this,

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and much more accurate news and information continues to evolve. In our firm, we are hosting a webinar with guest presenter Colleen Callahan of Colleen Callahan Insurance Services. We will tape that webinar and post it to our website for you to access after the live event Oct. 9. I will cover highlights of that webinar and developments on this subject in my next column. Happy Planning, readers!

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