

Lana Fitzpatrick wishes you a

JOY-FILLED HOLIDAY SEASON



2013 In Review: THANK YOU Lamorinda for all of your Business, Referrals and Reviews!

Listings 2013

57 Parson Brown, Moraga	\$1,650,000	Sold prior to market
4 Whiting Court, Moraga	\$1,350,000	Sold prior to market
62 Moraga Via, Orinda	\$1,130,000	Sold in 11 days
15 Hetfield Place, Moraga	\$950,000	Sold prior to market

Buyers 2013

7 Haven Court, Moraga	\$1,695,000	(pending)
470 Fernwood, Moraga	\$1,110,000	(sold)
108 Warfield, Moraga	\$790,000	(sold)
1903 St. Andrews, Moraga	\$1,150,000	(sold)
1253 Larch, Moraga	\$1,100,000	(sold)
113 Cypress Point, Moraga	\$750,000	(sold)
171 Kingsdale, Walnut Creek	\$950,000	(sold)
704 Las Trampas, Lafayette	\$1,875,000	(sold)
801 Willow Pond, Danville	\$660,000	(sold)
755 Camino Ricardo, Moraga	\$1,117,000	(sold)

"We can't thank Lana enough for finding us a wonderful home in a really difficult market. We had been looking in the Lamorinda area for over 6mo with an agent from San Francisco. She helped us every step of the way as we negotiated and closed on the house. She definitely went above and beyond, acting as more than our agent. Each day we've been in our new house, we thank our lucky stars that we connected with Lana. We definitely wouldn't be here without her!"
Chris and Hilleary

"Lana did a great job sprucing up our house for sale and kept us posted every step along the way. Truly a pleasure to work with."
Brandon

"We have had the good fortune of partnering with Lana to sell our previous home. She is an ABSOLUTE professional, an amazing resource of local Lamorinda information and a tremendously hard-working agent. Lana is very creative and understands how to showcase a home's best features to make it attractive to a prospective buyer. This has been a tough market and we know that Lana always had our best interests in mind throughout the process. Lana is thoughtful and insightful but at the same time, she treated our buyers and their agent with respect. We highly recommend Lana as an excellent realtor for buying and selling in the Lamorinda area."
Shirley

"When we decided to check out the real estate market after returning to CA, we met Lana at an open house. She was pleasant and personable, but I'm the ultimate skeptic when it comes to people I think are only there to sell. We talked about the type of house we were interested in, took her card and left. A couple of weeks later the phone rang and it was Lana telling me she had a couple of places she thought would be interesting. Again I was skeptical, but we arranged to meet. She showed us two houses that were in the range of what we were looking for, including look, size, location and price. They didn't quite fit, but she suggested one more stop. We visited and ultimately bought it. Lana listened, followed up and found us something that met our needs. She made the entire process easy. And she is one of the nicest people I've had the pleasure to do business with. I'd want her to represent me should I ever sell or buy property in the future."
Douglas



Lana Fitzpatrick

Top 100 Realtor

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